

# 2011-12 Regional Targeted Occupations List

**Sorted by Occupational Title**

Workforce Region 8 - Baker, Clay, Duval, Nassau, Putnam, and Saint Johns Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 25 annual openings and positive growth
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- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$20.38/hour and Entry Wage of \$13.00/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2010 Hourly Wage		FLDOE	In EFI	Data
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113011	HSHW	Administrative Services Managers	1.81	331	47.14	28.34	4	Yes	S
413011		<b>Advertising Sales Agents*</b>	1.87	354	23.42	12.58	3	Yes	S
512011	HSHW	Aircraft Structure, Surfaces, and Systems Assemblers	NA	NA	NA	NA	3	Yes	R
274011		<b>Audio and Video Equipment Technicians*</b>	1.94	28	16.37	11.00	4	Yes	R
493021		<b>Automotive Body and Related Repairers*</b>	1.39	25	19.03	14.36	3	No	R
493023		<b>Automotive Service Technicians and Mechanics*</b>	2.06	153	17.91	10.95	3	Yes	R
433031		<b>Bookkeeping, Accounting, and Auditing Clerks*</b>	1.94	301	15.78	11.01	4	Yes	R
472021		<b>Brickmasons and Blockmasons*</b>	3.05	276	18.42	12.79	3	No	S
493031	HSHW	<b>Bus and Truck Mechanics and Diesel Engine Specialists*</b>	1.74	32	20.47	15.49	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.05	208	29.47	17.07	4	Yes	R
535021		Captains, Mates, and Pilots of Water Vessels	2.82	246	37.28	12.64	3	No	S
292031		Cardiovascular Technologists and Technicians	2.57	200	19.70	11.63	3	Yes	S
472031		<b>Carpenters*</b>	2.79	151	17.65	12.01	3	Yes	R
472051		<b>Cement Masons and Concrete Finishers*</b>	3.31	33	18.37	13.53	3	No	R
131031	HSHW	<b>Claims Adjusters, Examiners, and Investigators*</b>	0.27	43	29.23	19.01	3	Yes	R
532012	HSHW	Commercial Pilots	2.12	176	40.56	21.57	4	Yes	S
131072	HSHW	<b>Compensation, Benefits, and Job Analysis Specialists*</b>	2.93	224	25.44	17.05	4	Yes	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	2.74	48	24.07	15.63	3	Yes	R
151031	HSHW	Computer Software Engineers, Applications	3.49	85	41.51	29.49	4	Yes	R
151041		Computer Support Specialists	2.39	224	20.10	15.38	3	Yes	R
151051	HSHW	<b>Computer Systems Analysts*</b>	1.69	77	32.97	22.36	4	Yes	R
474011	HSHW	Construction and Building Inspectors	2.03	264	26.03	18.70	3	Yes	S
119021	HSHW	<b>Construction Managers*</b>	2.79	77	60.91	28.44	4	Yes	R
333012		<b>Correctional Officers and Jailers*</b>	0.10	31	18.45	14.98	3	No	R
131051	HSHW	<b>Cost Estimators*</b>	4.60	69	30.48	19.43	4	Yes	R
132041	HSHW	Credit Analysts	2.24	28	32.03	20.39	4	Yes	R
434051		<b>Customer Service Representatives*</b>	2.25	960	15.18	10.93	3	Yes	R
151061	HSHW	<b>Database Administrators*</b>	2.19	192	33.90	22.39	4	Yes	S
319091		Dental Assistants	3.06	67	15.62	10.92	3	Yes	R
292021	HSHW	Dental Hygienists	3.19	47	26.02	19.32	4	Yes	R
292032	HSHW	Diagnostic Medical Sonographers	2.09	167	27.28	21.01	4	Yes	S
472081		<b>Drywall and Ceiling Tile Installers*</b>	3.22	259	16.06	12.18	3	No	S
173023	HSHW	<b>Electrical and Electronic Engineering Technicians*</b>	1.33	27	26.29	18.33	4	Yes	R
472111	HSHW	<b>Electricians*</b>	2.89	131	21.16	16.16	3	Yes	R
131071	HSHW	Employment, Recruitment, and Placement Specialists	3.77	69	20.68	15.00	4	Yes	R
436011		<b>Executive Secretaries and Administrative Assistants*</b>	1.79	234	19.01	13.85	3	Yes	R
332011	HSHW	Fire Fighters	1.19	73	22.82	15.74	3	No	R
471011	HSHW	<b>First-Line Superv. of Construction and Extraction Workers*</b>	3.40	194	27.45	18.40	4	Yes	R
351012		<b>First-Line Superv. of Food Preparation &amp; Serving Workers*</b>	1.24	69	15.86	10.78	3	Yes	R
371012		First-Line Superv. of Landscaping and Groundskeeping	1.98	35	20.27	13.63	3	No	R
491011	HSHW	<b>First-Line Superv. of Mechanics, Installers, and Repairers*</b>	1.31	73	29.15	20.08	3	Yes	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.68	270	23.52	15.54	4	Yes	R
511011	HSHW	<b>First-Line Superv. of Production and Operating Workers*</b>	1.32	45	27.05	16.86	3	Yes	R
411012	HSHW	<b>First-Line Supervisors of Non-Retail Sales Workers*</b>	1.37	87	42.17	22.80	4	Yes	R
391021		<b>First-Line Supervisors of Personal Service Workers*</b>	1.87	41	17.42	10.96	3	Yes	R

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411011		First-Line Supervisors of Retail Sales Workers	1.40	301	20.53	12.37	3	Yes	R
119051	HSHW	<b>Food Service Managers*</b>	0.93	34	24.62	15.46	4	Yes	R
111021	HSHW	<b>General and Operations Managers*</b>	0.76	157	46.63	24.38	4	Yes	R
472121		<b>Glaziers*</b>	2.73	211	16.66	11.60	3	Yes	S
271024		Graphic Designers	1.81	58	20.28	14.12	4	Yes	R
292099		Health Technologists and Technicians, All Other	2.01	191	18.71	12.69	3	Yes	S
499021	HSHW	<b>Heating, A.C., and Refrigeration Mechanics and Installers*</b>	3.25	65	20.87	15.57	3	Yes	R
434161		Human Resources Assistants, Exc. Payroll	0.47	362	17.15	12.61	3	Yes	S
499041	HSHW	<b>Industrial Machinery Mechanics*</b>	1.81	33	21.04	15.11	3	Yes	R
537051		<b>Industrial Truck and Tractor Operators*</b>	2.06	105	14.23	10.85	3	Yes	R
413021	HSHW	Insurance Sales Agents	0.72	163	25.75	14.07	3	Yes	R
271025	HSHW	<b>Interior Designers*</b>	2.29	210	23.96	13.27	4	Yes	S
436012		<b>Legal Secretaries*</b>	1.79	484	19.50	13.71	3	Yes	S
292061		<b>Licensed Practical and Licensed Vocational Nurses*</b>	2.92	190	19.42	16.16	3	Yes	R
434131		<b>Loan Interviewers and Clerks*</b>	1.10	107	17.49	13.61	3	Yes	R
132072	HSHW	<b>Loan Officers*</b>	1.79	82	28.86	18.14	4	Yes	R
514041		<b>Machinists*</b>	1.74	38	18.83	13.41	3	Yes	R
499042		<b>Maintenance and Repair Workers, General*</b>	1.82	156	16.50	10.79	3	Yes	R
292012		Medical and Clinical Laboratory Technicians	2.42	316	17.48	11.68	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.38	26	24.98	19.42	4	Yes	R
319092		Medical Assistants	3.66	168	13.92	11.18	3	Yes	R
499062		Medical Equipment Repairers	NA	NA	19.91	14.51	3	Yes	R
436013		<b>Medical Secretaries*</b>	2.91	51	14.16	11.19	3	Yes	R
131121	HSHW	Meeting and Convention Planners	2.71	180	20.73	13.80	4	Yes	S
493042		<b>Mobile Heavy Equipment Mechanics, Except Engines*</b>	4.02	27	19.33	15.65	3	No	R
151071	HSHW	Network and Computer Systems Administrators	2.26	43	30.61	22.09	4	Yes	R
151081	HSHW	Network Systems and Data Communications Analysts	5.80	111	34.59	22.43	3	Yes	R
472073		<b>Operating Engineers/Construction Equipment Operators*</b>	3.07	51	16.70	13.33	3	Yes	R
472141		<b>Painters, Construction and Maintenance*</b>	1.99	900	15.27	10.52	3	Yes	S
232011		<b>Paralegals and Legal Assistants*</b>	2.05	44	20.17	12.74	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.22	169	25.86	18.79	4	Yes	S
472151		<b>Pipelayers*</b>	2.24	160	15.79	12.29	3	No	S
472152		<b>Plumbers, Pipefitters, and Steamfitters*</b>	3.45	156	17.90	12.65	3	Yes	R
333051	HSHW	<b>Police and Sheriff's Patrol Officers*</b>	0.17	74	24.95	18.20	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	2.01	251	18.28	13.01	3	Yes	S
339021	HSHW	Private Detectives and Investigators	2.35	169	22.65	13.19	3	Yes	S
119141	HSHW	<b>Property, Real Estate &amp; Community Association Managers*</b>	1.36	32	29.61	17.50	4	Yes	R
131023	HSHW	<b>Purchasing Agents, Except Farm Products &amp; Trade*</b>	2.26	53	26.61	17.42	4	Yes	R
292034	HSHW	Radiologic Technologists and Technicians	2.44	45	24.09	19.48	3	Yes	R
419021	HSHW	Real Estate Brokers	1.74	506	34.23	14.70	3	Yes	S
419022		<b>Real Estate Sales Agents*</b>	2.15	111	19.35	11.41	3	Yes	R
291111	HSHW	Registered Nurses	2.83	563	29.81	22.52	4	Yes	R
291126	HSHW	Respiratory Therapists	2.48	271	24.32	20.12	4	Yes	S
472181		<b>Roofers*</b>	1.95	34	16.67	13.19	3	No	R
535011		<b>Sailors and Marine Oilers*</b>	2.10	188	18.07	11.74	3	No	S

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414011	HSHW	Sales Reps., Wholesale & Mfg, Tech. & Sci. Products	2.48	96	42.22	22.36	3	Yes	R
414012	HSHW	<b>Sales Reps., Wholesale and Manufacturing, Other*</b>	2.22	287	27.47	14.72	3	Yes	R
492098		Security and Fire Alarm Systems Installers	2.59	34	16.72	13.58	3	No	R
253021		<b>Self-Enrichment Education Teachers*</b>	2.19	424	18.64	10.75	3	No	S
472211		<b>Sheet Metal Workers*</b>	0.98	35	19.63	13.60	3	Yes	R
292055		Surgical Technologists	3.25	30	18.07	14.00	3	Yes	R
173031		<b>Surveying and Mapping Technicians*</b>	3.23	26	17.15	12.41	3	Yes	R
533032		Truck Drivers, Heavy and Tractor-Trailer	2.19	374	18.17	12.44	3	Yes	R
518031	HSHW	Water and Liquid Waste Treatment Plant Operators	2.23	243	21.21	15.05	3	Yes	S
514121		<b>Welders, Cutters, Solderers, and Brazers*</b>	2.25	65	17.05	13.71	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

EFI - Enterprise Florida, Inc.