



2010 Enterprise Content Management (ECM) Solution

Clarifying/Technical questions concerning the ITN must be received by 3:00 p.m. on Thursday, May 27th in writing, fax or via email at ecm@worksourcefl.com.

Questions and Answers

Q. Is there a cost reason to select one of the three software solutions listed?

A. Yes, cost will be a factor in the decision. Please refer to the scoring worksheet in the ITN.

Q. If another software solution would offer the same features at a significantly lower cost would this be considered?

A. WorkSource welcomes any proposal that meets the criteria as defined in the ITN.

Q. If another software solution would be available for just the first year annual maintenance and then the cost of the implementation would this proposal be considered?

A. WorkSource welcomes any proposal that meets the criteria as defined in the ITN. Cost will be a factor in making our decision.

Q. If WorkSource is looking to create jobs or place residents in the State of Florida into the work force... why are 2 of the 3 companies being considered for this proposal not Florida based companies?

A. All products eligible as solutions under this ITN have been selected because they meet all technical and functional requirements of the organization.

Q. If there are companies in the state of Florida with equal if not better ECM software solutions will they be considered?

A. WorkSource welcomes any proposal that meets to criteria as defined in the ITN.

Q. Please explain in more detail the Budget Worksheet on page 30 of the ITN?

A. The budget sheet on page 30 is designed so that the responder can clearly delineate the cost associated with their proposal by category, and simultaneously allows WorkSource rater's the opportunity to compare the overall cost and expenditure by line item.

Q. Specifically the columns referring to, (In-Kind or Other Sources) and (WorkSource ECM Project).

A. Responders may receive extra consideration if they provide in-kind or other resources that increase the value of the provided solution while reducing the cost outlay to WorkSource.